

KATZ DISTRIBUTOR USA
Profit and Loss
January - July 2023

	<u>Total</u>
Income	
Sales of Product Income	1,782,971.56
Sales Return	-965.25
Uncategorized Income	5,335.65
Total Income	\$ 1,787,341.96
Cost of Goods Sold	
Cost of Goods Sold	1,127,207.19
Import Tax	80.00
Inventory Shrinkage	21,777.74
Total Cost of Goods Sold	\$ 1,149,064.93
Gross Profit	\$ 638,277.03
Expenses	
Advertising & Marketing	543.15
Bank Charges & Fees	1,135.75
Car & Truck	1,052.35
Auto Loan/Lease	753.41
Fuel	160.02
Fuel Benefits	925.58
Fuel Cargo	9,003.35
Fuel RAM	1,922.83
Total Fuel	\$ 12,011.78
Parking / Others	29.00
Total Car & Truck	\$ 13,846.54
Freight/Delivery	18,720.42
Insurance	8,466.45
Building Insurance	1,760.75
Total Insurance	\$ 10,227.20
Job Supplies	53.66
Meals & Entertainment	3,541.43
Owner's Meal	3,318.58
Total Meals & Entertainment	\$ 6,860.01
Office Expenses	11,580.19
Accounting	500.00
Warehouse Supplies	1,793.46
Dumpster	718.94
Total Warehouse Supplies	\$ 2,512.40
Total Office Expenses	\$ 14,592.59
Office Software	6,300.00
Purchases	1,447.76
Rent & Lease	56,640.25
Repairs & Maintenance	825.00
Salaries & Wages	103,444.09
Outsourcing	86,014.44
Total Salaries & Wages	\$ 189,458.53
Taxes & Licenses	441.46
Travel	3,692.44
NC	4,400.42
NC Acomodation	1,079.44
NC Fuel	1,690.21
NC Meal	731.75
Total NC	\$ 7,901.82
Owner Acomodation	142.49
Total Travel	\$ 11,736.75
Uncategorized Expense	600.00
Utilities	6,614.38
Total Expenses	\$ 340,043.45
Net Operating Income	\$ 298,233.58
Other Income	
Pallet Position Rental	0.00
Total Other Income	\$ 0.00
Net Other Income	\$ 0.00
Net Income	\$ 298,233.58

Tuesday, Aug 15, 2023 05:59:01 PM GMT-7 - Accrual Basis